

## Citrin Cooperman merges in LGSH

Citrin Cooperman, a Top 25 Firm based in New York, has continued its recent expansion streak in Southern California, snapping up LGSH LLP, its third firm in the Los Angeles area in recent months.

The deal, which took effect Jan. 1, 2020, will give Citrin a location in the Encino neighborhood of Los Angeles and add 10 new partners and 55 staff members to the firm. Prior to its latest merger, Citrin had 228 partners and 922 staff members. Financial terms were not disclosed. Citrin Cooperman ranked 22nd on *Accounting Today's* 2019 list of the Top 100 Firms. The firm had \$285 million in annual revenue last year.

Last month, Citrin announced the merger of Mejia & Kaplan LLP, a Beverly Hills firm that specializes in serving entertainers and performing artist clients, effective Dec. 1. In June 2019, it completed a transaction with a different LA firm, Shuwarger & Co., in the Westwood neighborhood, which was Citrin's first expansion to the West Coast. The Shuwarger deal was in the Westwood section of Los Angeles, while the Mejia & Kaplan deal gave Citrin an office in Beverly Hills.



“We have completed three deals in this market in 2019 and added over 100 professionals with over \$25 million in annual revenue,” said Citrin Cooperman CEO Joel Cooperman in a statement Tuesday. “We can now provide clients in this market with a full menu of accounting, tax and business management services as well as a full suite of complementary consulting services.”

In the latest deal, Steve Lacher and Daniel Howard of LGSH will be joining Citrin as co-managing partners of the Encino office and Howard will join Citrin's Executive Committee.

LGSH specializes in offering tax, audit, litigation support, business management, and consulting services to clients such as attorneys, doctors, entertainment executives, and companies.

"Joining Citrin Cooperman was a decision we made not only because of similar cultures and philosophy but also because we wanted to expand the resources we collectively can offer for the benefit of our clients and our people," said Lacher and Howard in a statement.

"For years, LGSH has been recognized in Southern California for being accomplished, creative, and most importantly, trusted by their clients and peers," said Koltin Consulting Group CEO Allan Koltin, who advised both firms on the deal, in a statement. "With their established reputation and experience, combined with Joel and his team, Citrin Cooperman is positioned to become an undisputed leader in the West Coast market."

The firm will now have more than 100 people, including 14 partners, across three offices in Los Angeles.

**Michael Cohn** Editor-in-chief, [AccountingToday.com](http://AccountingToday.com)

## LGSH LLP Joins Citrin Cooperman

January 16, 2020 by [INSIDE Public Accounting](#)

New York-based **Citrin Cooperman** (FY18 net revenue of \$277 million) has acquired **LGSH** of Encino, Calif., marking the continuation of the firm's expansion into Southern California.



As one of the largest CPA firms in the San Fernando Valley, the deal provides Citrin Cooperman with 10 additional partners and 55 staff. **Steve Lacher** and **Daniel Howard** will join as co-MPs of the Encino office and Howard will join the firm's executive committee.

LGSH provides tax, audit, litigation support, business management and consulting services to clients in a variety of industries including, but not limited to, real estate, entertainment, manufacturing, distribution, technology, professional services and agriculture. Their clients consist of global companies, attorneys, doctors, entertainment executives, established companies and emerging businesses.

"We look forward to continuing LGSH's long history of providing innovative, strategic client service," says Citrin Cooperman CEO Joel Cooperman in a statement. "We have completed three deals in this market in 2019 and added over 100 professionals with over \$25 million in annual revenue. We can now provide clients in this market with a full menu of accounting, tax and business management services as well as a full suite of complementary consulting services."

"Like LGSH, Citrin Cooperman is known for their commitment to their clients and investment in their people, and we know our core values are aligned," Lacher and Howard say in a joint statement. "Joining Citrin Cooperman was a decision we made not only because of similar cultures and philosophy but also because we wanted to expand the resources we collectively can offer for the benefit of our clients and our people."

Allan D. Koltin, CEO of Koltin Consulting Group, who advised both firms on the deal, says, "For years, LGSH has been recognized in Southern California for being accomplished, creative and most importantly, trusted by their clients and peers. With their established reputation and experience, combined with Joel and his team, Citrin Cooperman is positioned to become an undisputed leader in the West Coast market."

## Citrin Cooperman Acquires SoCal Accounting Firm LGSH

JAN 14th, 2020

The deal provides Citrin Cooperman with a location in Encino, CA and the addition of 10 partners and 55 staff. Steve Lacher and Daniel Howard will join as co-managing partners of the Encino office and Howard will join the firm's Executive Committee.



Top 25 accounting firm Citrin Cooperman has continued its expansion in Southern California with the joining of LGSH, LLP, one of the largest CPA firms in the San Fernando Valley. The deal became effective January 1, 2020. The deal provides Citrin Cooperman with a location in Encino, CA and the addition of 10 partners and 55 staff. Steve Lacher and Daniel Howard will join as co-managing partners of the Encino office and Howard will join the firm's Executive Committee.

The LGSH partners have done a fantastic job for many years becoming a leading firm in Southern California.

LGSH, LLP provides tax, audit, litigation support, business management, and consulting services to clients in a variety of industries including, but not limited to, real estate, entertainment, manufacturing, distribution, technology, professional services, and agriculture. Their clients consist of global companies, attorneys, doctors, entertainment executives, and established companies, as well as emerging businesses.

"We look forward to continuing LGSH's long history of providing innovative, strategic client service," said Citrin Cooperman CEO, Joel Cooperman. "We are very excited to have their partners and staff join us as

we continue to expand our footprint and service offerings in Southern California. We have completed three deals in this market in 2019 and added over 100 professionals with over \$25m in annual revenue. We can now provide clients in this market with a full menu of accounting, tax, and business management services as well as a full suite of complementary consulting services.”

“Like LGSH, Citrin Cooperman is known for their commitment to their clients and investment in their people, and we know our core values are aligned,” said Lacher and Howard in a joint statement. “Joining Citrin Cooperman was a decision we made not only because of similar cultures and philosophy but also because we wanted to expand the resources we collectively can offer for the benefit of our clients and our people.”

Citrin Cooperman, the 22<sup>nd</sup> largest firm in the country, will now have over 100 people, including 14 partners, across three offices in Los Angeles. The firm opened their first West Coast location in June of 2019 in Westwood, Los Angeles, followed by a Beverly Hills location in December of 2019.

Allan D. Koltin, CEO of Koltin Consulting Group, who advised both firms on the deal, commented, “For years, LGSH has been recognized in Southern California for being accomplished, creative, and most importantly, trusted by their clients and peers. With their established reputation and experience, combined with Joel and his team, Citrin Cooperman is positioned to become an undisputed leader in the West Coast market.”