

Howe Riley & Howe Joins Wipfli

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Rick Dreher

Milwaukee-based **Wipfli LLP** (FY18 net revenue of \$317.9 million) has announced that the partners and associates of Bedford, N.H.-based **Howe Riley & Howe** joined the firm Jan. 1.

“The combination with Howe Riley & Howe provides Wipfli with an opportunity to strengthen and expand our physical presence and our industry specialization model in New England,” says Wipfli MP **Rick Dreher**. “Further, Howe Riley & Howe has a strong reputation for providing top-quality and innovative services to clients, which greatly complements Wipfli’s long history and dedication to exceptional client service.”

Alison Perella, co-MP of Howe Riley & Howe says, “This combination with Wipfli will enhance our ability to continue to meet and exceed the evolving needs of our clients. In addition, leveraging Wipfli’s tremendous breadth and depth of consulting experience, this combination will provide our professionals with access to a larger resource pool of diverse experience to draw upon as necessary for our clients.”

Co-MP **Lance Turgeon** adds, “While we are looking forward to the greater depth of consulting services and added value this combination will bring to our client relationships, we are equally excited for what this combination will mean for our staff and our ability to continue to attract top talent in New Hampshire.”

Allan D. Koltin, CEO of **Koltin Consulting Group**, who advised both firms on the merger, says that Howe Riley & Howe drew attention from other acquirers, but firm members “loved the entrepreneurial culture of Wipfli as well as being the foundation firm in New Hampshire.”

This is not Wipfli’s first venture into New England. South Portland, Maine-based **Macpage** joined Wipfli last year. Macpage, which also has offices in Augusta, Maine, and Marlborough, Mass., is now Wipfli/Macpage in New England. Koltin says the Howe Riley & Howe deal fits with Wipfli’s goal to compete for clients of all sizes in the region. “I wouldn’t be surprised to see Wipfli continue its expansion in the New England market in 2019.”

Howe Riley & Howe, founded in 1950, has two offices, in Portsmouth and Bedford. The firm provides accounting, assurance and tax services to hundreds of privately held businesses and enterprises, nonprofit organizations and entrepreneurs across New Hampshire and New England. As part of this combination, 50 Howe, Riley & Howe associates, including six partners, have joined Wipfli.