## accountingtoday

By Michael Cohn

Published November 06 2018, 12:09pm EST

### CliftonLarsonAllen merges in MWA CPA + Business Advisors

In MWA CPA + Business Advisors, a firm based in Plano, Texas, has joined CliftonLarsonAllen LLP, a Top 100 Firm, effective Nov. 1, 2018.

MWA services the Dallas-Fort Worth area and beyond and has grown into a leading business advisory firm there, particularly for health care clients.

Financial terms of the deal were not disclosed. CliftonLarsonAllen ranked 8th on *Accounting Today*'s 2018 list of the Top 100 Firms and had annual revenue of \$850 million. CLA has more than 5,400 people, including over 700 principals. MWA did not disclose its revenue. Its team of 42 people, including three principals are joining CLA, working from CLA's Plano and Fort Worth offices while expanding CLA's Texas team to more than 200 professionals.

"As problem solvers and business builders, everything we do is designed to strengthen the people and organizations we serve," said MWA managing partner Mike White in a statement. "Joining CLA means we can take this promise to another level. The synergies between MWA and CLA in the health care space, along with our shared focus on the small business owner and entrepreneur, allow us to expand the opportunities we can create for our clients, our people, and our community."

Jerry McMillon, managing principal of CLA's Dallas office, sees the combination as a good fit. "Culturally and strategically, this is a fantastic fit and a lot of fun," he stated. "Our clients count on us to know them, uncover opportunities, and bring new ideas that can move them forward faster. That is the CLA Promise."

Koltin Consulting Group CEO Allan D. Koltin advised both firms on the deal. "CLA is performing nationally at a level that is off the charts compared to their peers," he said. "The team's leadership, innovation and endless passion for delivering a great client experience truly distinguish them in the markets they serve. CLA's ability to

develop talent and future leaders is as good as you will see in the industry today. MWA is the kind of firm that many regional and national firms wanted on their team, but CLA's strategy, culture, and service offerings made for the perfect alignment. Mike White is a one of a kind leader — he is young, entrepreneurial, and has an amazing skill that allows him to relate to people and clients and make a difference in their lives. His talented team will make CLA's Dallas-Fort Worth region an even bigger powerhouse than they are presently."

CLA has done a number of mergers in the past year, combining in July with Darton Group Consulting, a firm based in Charlotte, North Carolina, and with Duggan & Massey in Atlanta. In May, CLA expanded in California by adding the Beverly Hills firm Laffer & Gottlieb. Last December, it merged in NSBN LLP in Los Angeles.



CliftonLarsonAllen's offices Courtesy of CliftonLarsonAllen



The competitive advantage for accounting firm leaders since 1987

#### **MWA Joins CLA**

November 8, 2018 by INSIDE Public Accounting

**MWA CPA + Business Advisors**, with offices in Plano and Fort Worth, Texas, joined Minneapolis-based **CliftonLarsonAllen** (FY17 net revenue of \$866 million) on Nov. 1.

"As problem solvers and business builders, everything we do is designed to strengthen the people and organizations we serve," says **Mike White**, MP of MWA. "Joining CLA means we can take this promise to another level. The synergies between MWA and CLA in the health care space, along with our shared focus on the small business owner and entrepreneur, allow us to expand the opportunities we can create for our clients, our people and our community."



Michael White

MWA is a team of CPAs, business advisors and accountants that focuses on client service and the delivery of enhanced accounting and advisory services to the community in Dallas-Fort Worth and beyond.

"Culturally and strategically, this is a fantastic fit and a lot of fun," says **Jerry McMillon**, managing principal of CLA's Dallas office. "Our clients count on us to know them, uncover opportunities and bring new ideas that can move them forward faster."

**Allan D. Koltin**, CEO of the Koltin Consulting Group, and advisor to both firms says, "CLA is performing nationally at a level that is off the charts compared to their peers. The team's leadership, innovation and endless passion for delivering a great client experience truly distinguish them in the markets they serve. CLA's ability to develop talent and future leaders is as good as you will see in the industry today."

Koltin continues, "MWA is the kind of firm that many regional and national firms wanted on their team, but CLA's strategy, culture and service offerings made for the perfect alignment. Mike White is a one-of-a-kind leader – he is young, entrepreneurial and has an amazing skill that allows him to relate to people and clients and make a difference in their lives.

More than 40 former MWA team members will continue to serve clients locally and nationally from Plano and Fort Worth, expanding CLA's Texas team to more than 200 professionals.



FIRM MANAGEMENT

#### **CLA Acquires Texas-Based Accounting Firm MWA**

NOV 6, 2018



The national accounting and professional services firm CLA (CliftonLarsonAllen LLP) has acquired MWA CPA + Business Advisors (MWA) joined, effective November 1, 2018.

"As problem solvers and business builders, everything we do is designed to strengthen the people and organizations we serve," says Mike White, managing partner, MWA. "Joining CLA means we can take this promise to another level. The synergies between MWA and CLA in the health care space, along with our shared focus on the small business owner and entrepreneur, allow us to expand the opportunities we can create for our clients, our people, and our community."

MWA is a team of highly motivated CPAs, business advisors, and accountants serving fast moving, growing, successful people. Through a focus on client service and the delivery of enhanced accounting and advisory services to the community in Dallas-Fort Worth and beyond, MWA has grown into one of the area's leading business advisory firms.

"Culturally and strategically, this is a fantastic fit and a lot of fun," says Jerry McMillon, managing principal of office, CLA Dallas. "Our clients count on us to know them, uncover opportunities, and bring new ideas that can move them forward faster. That is the CLA Promise."

As one of the nation's leading professional services firms, named to *Accounting Today's* top eight firms, CLA has retained the agility to serve clients of all sizes and in all locations, while at the same time bringing an unparalleled depth of capabilities, all in one place.

Allan D. Koltin, CEO of the Koltin Consulting Group, and advisor to both firms commented, "CLA is performing nationally at a level that is off the charts compared to their peers. The team's leadership, innovation, and endless passion for delivering a great client experience truly distinguish them in the markets they serve. CLA's ability to develop talent and future leaders is as good as you will see in the industry today.

Koltin continues, "MWA is the kind of firm that many regional and national firms wanted on their team, but CLA's strategy, culture, and service offerings made for the perfect alignment. Mike White is a one of a kind leader — he is young, entrepreneurial, and has an amazing skill that allows him to relate to people and clients and make a difference in their lives. His talented team will make CLA's Dallas-Fort Worth region an even bigger powerhouse than they are presently."

Clients want to be confident that when they need help — personally or professionally, today or in the future — CLA will bring relevant expertise. To answer that need, CLA builds its diverse team to deliver an everbroadening spectrum of wealth advisory, outsourcing, audit, tax, and consulting capabilities.

The 40+ former MWA team members will continue to serve clients locally and nationally from Plano and Fort Worth, expanding CLA's Texas team to more than 200 professionals.



# Plano company joins national professional services firm

By Staff report

November 6, 2018

A Plano-based CPA and business advisory firm has joined CliftonLarsonAllen LLP (CLA).

MWA CPA + Business Advisors officially joined CLA on Nov. 1, and now operates under the CLA name, according to the MWA's website.

CLA, which is headquartered in Minneapolis, is a professional services firm that focuses on wealth advisory, outsourcing, audit, tax and consulting services. The company boasts more than \$870 million in annual revenue and more than 5,400 employees.

"The synergies between MWA and CLA in the health care space, along with our shared focus on the small business owner and entrepreneur, allow us to expand the opportunities we can create for our clients, our people, and our community," said MWA Managing Partner Mike White in a release.

The move adds more than 40 MWA professionals to CLA, growing the firm's headcount to about 200 in the state of Texas. MWA employees will continue to work from Plano with both local and national clients as part of CLA.

"MWA is the kind of firm that many regional and national firms wanted on their team, but CLA's strategy, culture, and service offerings made for the perfect alignment," said Allan Koltin, CEO of CLA, in a release. "Mike White is a one of a kind leader — he is young, entrepreneurial, and has an amazing skill that allows him to relate to people and clients and make a difference in their lives. His talented team will make CLA's Dallas-Fort Worth region an even bigger powerhouse than they are presently."