

The Top 100 Most Influential People in Accounting

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The first thing to know is that this isn't an award.

Though its members are often praiseworthy, being named to the Top 100 Most Influential People in Accounting list is not in itself meant as praise — rather, it's what we hope is a clear-eyed assessment by our editors of the individuals who are having the biggest impact on the current state and the future direction of the profession.

The second thing to know is that it's not big enough. In the two decades we have been compiling this list, accounting has grown into new areas, attracted new regulators, come to use new tools, and developed new skills. All of that means new areas of influence, and new influencers. Every year we need to balance them all, measure their current levels of influence and make difficult, often unfair choices. Moving off the list does not necessarily mean someone is no longer a player; and in fact, many members return.

The third thing to know is that this year's roster may be one of the most influential ever. The changes currently under way in the profession are so significant that the decisions they make now and in the coming years and months will have repercussions that will be felt for decades to come.

With that sobering (but also hopeful) thought, welcome the 2018 Class of the Most Influential People in Accounting!



Allan Koltin, CPA, CGMA
CEO, Koltin Consulting Group

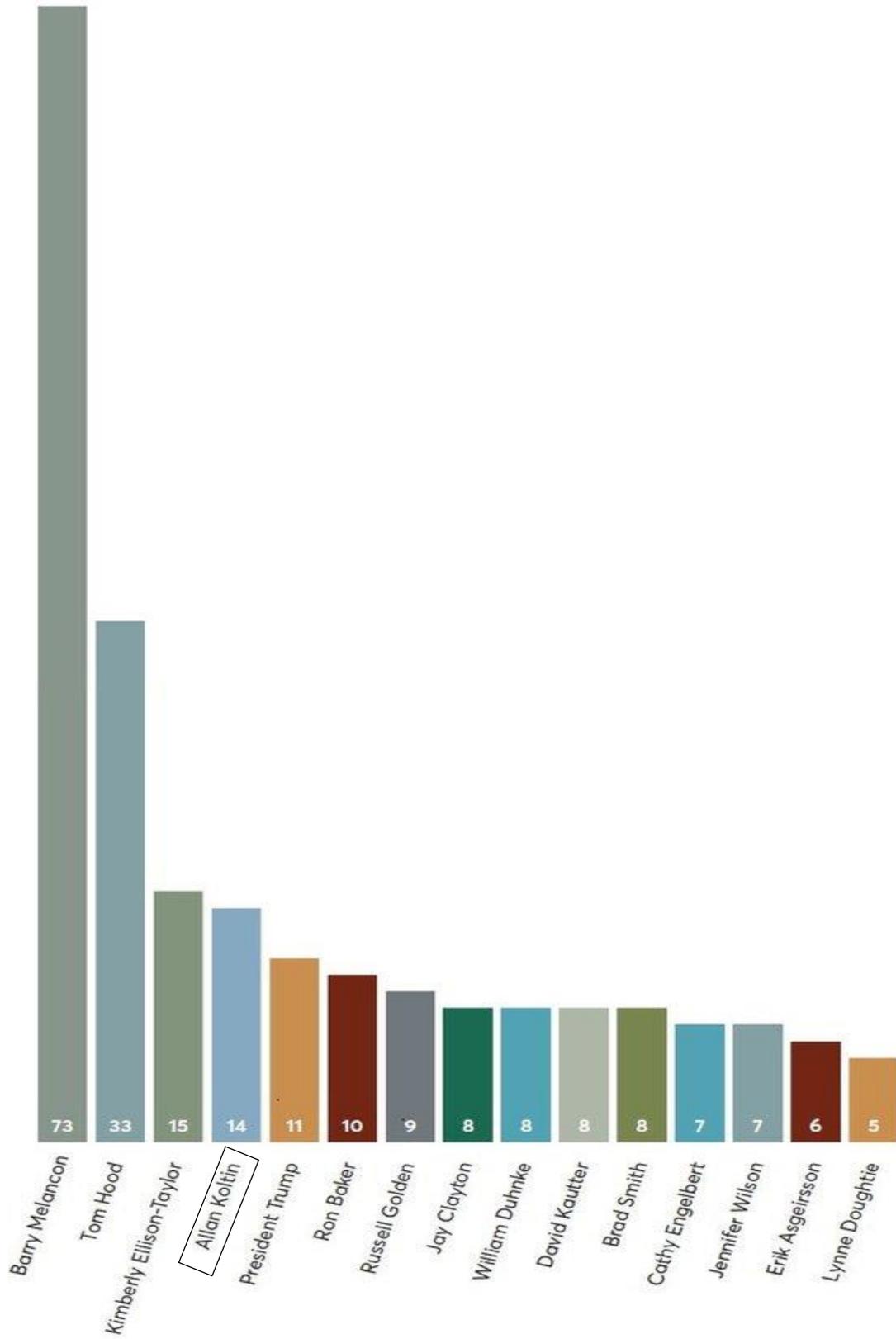
Koltin is reshaping the profession two firms at a time, orchestrating a veritable host of mergers — but even when he's not facilitating M&A, he's busy educating accountants on what it takes to build a great firm.

Career Highlights: CEO, Koltin Consulting Group, 2011-present ... President and CEO, PDI Global Inc., 1986-2011 ... Partner, FERS CPAs, 1986-1998 ... Director, Nankin, Schnoll, 1980-1982.

Other Affiliations: Founding member, The Advisory Board ... AAM ... Publisher/author, "Successful Merger & Acquisition Strategies;" "CPAs That Sell" and "How to Market a Consulting Niche" ... Past board member, Outsource Partners International; NACVA; H&R Block Business Services Group; AAM.

Education: University of Wisconsin, Madison and Milwaukee, 1980 BS Acctg. and Marketing.

Personal: Born 1957, Milwaukee ... Married to Sharon ... Three children.



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