

### **List of Speaking Topics for Allan D. Koltin**

- What Makes a Great Managing Partner and Leader?
- What it Takes to Be (and Remain) a Best in Class Firm
- How to Build a Successful Consulting Practice/What are Today's Fastest Growing and Most Profitable Niches?
- Best Practices for Leadership and Management Succession
- 10 Plagues of CPA Firm Greatness
- Creating a Turbo Engine to Recruit Experienced Hires and Lateral Talent into the Firm
- Best Practices of High Performing Firms
- The 18 Pitfalls that Inhibit Firm Growth
- Partner Compensation and Structure – Bringing the “Performance” Back into Performance-Based Compensation
- High Performing Leaders – What Is Their Secret Sauce?
- How to Grow the Firm Through Effective Mergers and Acquisitions
- Firm Governance – How Effective is Your Decision-Making Engine and Leadership Structure?
- Current Trends in Two-Tiered Partnerships and Firm Structure
- The Life Cycles and Challenges of Firm Growth and Profitability
- Common Success Characteristics of High Performing Partners
- Delivering World-Class Service to Your Clients
- What Truly Makes Great Firms, Great Partners and Great Leaders
- State of the Accounting Industry
- How to Successfully Facilitate a Partner and/or Leadership Retreat
- How to Develop a Successful Succession Plan
- Secrets from the Most Profitable CPA Firms in the Country – How to Improve Your Firm's Overall Profitability
- What are the “Next Generation” of High Growth and Profitable Services?
- How to Improve Partners (and Senior Managers) Rainmaking Skills